

# When the ILS is Really Open: The Benefits of Collaboration

## 當自動化系統真正開放時： 協同合作之益處

公丕儉 | 大中華區業務副總

**EBSCO**

INFORMATION SERVICES

[pkung@ebSCO.com](mailto:pkung@ebSCO.com)

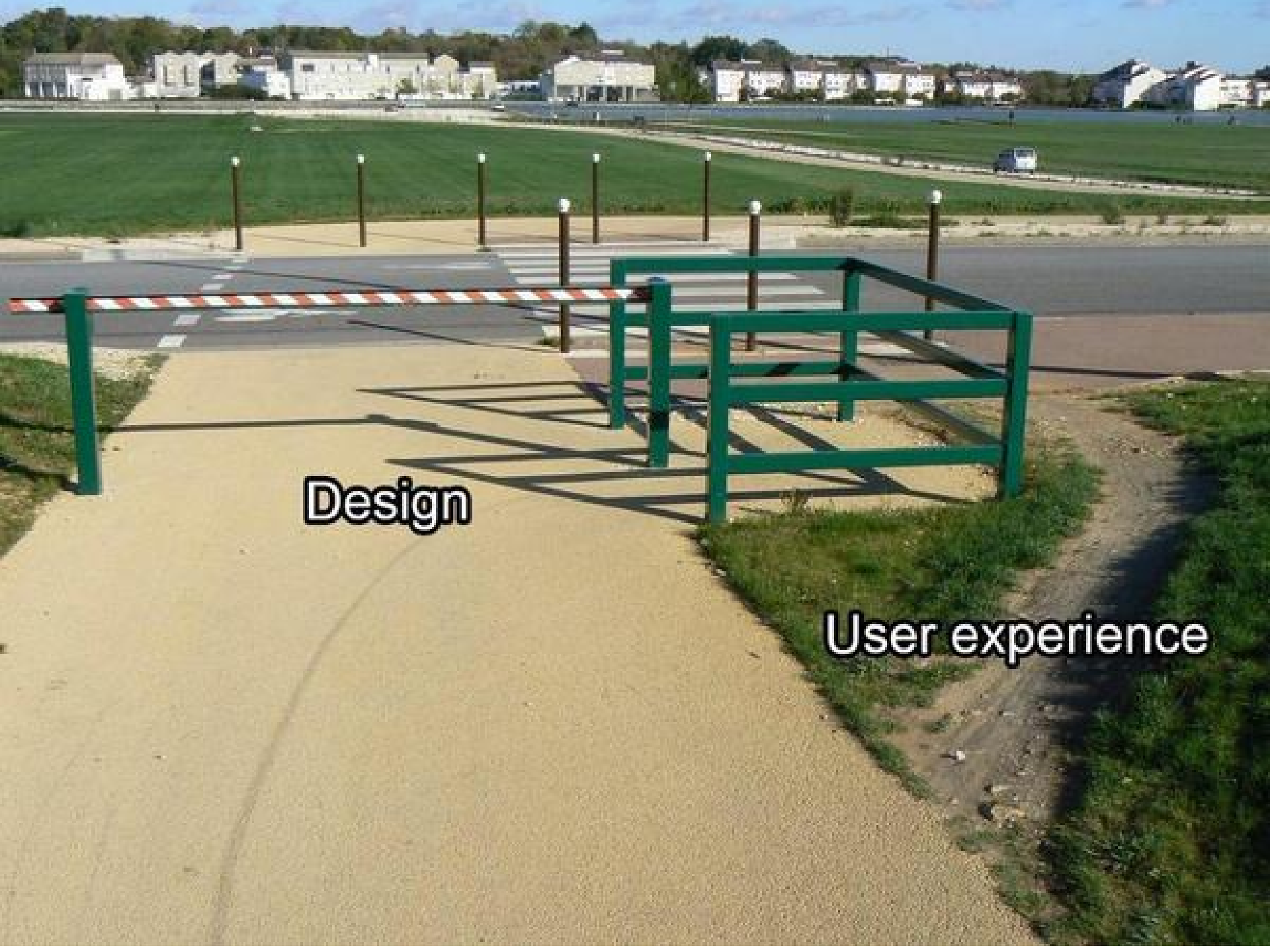
October 7 2016

目前的圖書館自動化系統有什麼問題嗎？



Every library has access to  
**immense amounts** of online data.  
Most of it is not in the online catalog.





**Design**

**User experience**





# Google



# bing



**WIKIPEDIA**  
The Free Encyclopedia



*"I kind of hate to say it, since I am a librarian," he says. "We pay a lot of money for discovery tools. And then I go off and just use Google Scholar." – Andrew Asher (Indiana Univ. )*

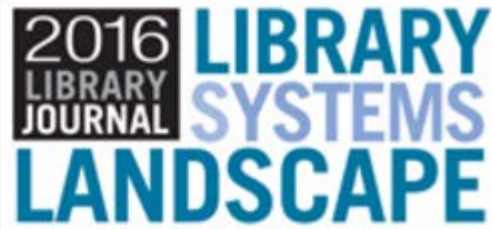
為何需要新一代的圖書館自  
動化系統:Next-Gen ILS(或  
稱圖書館服務平台:LSP)?





# All Systems Go | Library Systems Landscape 2016

By [Matt Enis](#) on  April 6, 2016  [Leave a Comment](#)



Library Systems Landscape 2016:

- [All Systems Go](#)
- [Open Invitation](#)
- [Wish List](#)
- [Company Profiles](#)

# LIBRARY JOURNAL®

**2016年 Library Systems Landscape**  
**2016年自動化系統市場報告**

**TABLE 1**   **Commercial ILS, LSP Growth**

COMPANY	SYSTEM	NEW 2015 CONTRACTS	TOTAL INSTALLED
Biblionix	Apollo	63	549
Ex Libris	Alma	234*	640**
Innovative Interfaces, Inc.	Polaris	15	498
Innovative Interfaces, Inc.	Sierra	19*	514
OCLC	Worldshare Management Services	68	386
SirsiDynix	Symphony	77	2,623
SirsiDynix	Horizon	4	1,023
SirsiDynix	EOS.web	41	1,178

New contract figures were reported by associated vendors

\*Includes customers migrating from each company's legacy ILS. Innovative still has about 1,400 customers on Millennium and VTLS Virtua, and Ex Libris has about 3,400 on Aleph and Voyager.

\*\*640 contracts, 375 systems live at year end 2015

**SOURCE:** *LJ* LIBRARY SYSTEMS LANDSCAPE STUDY 2016

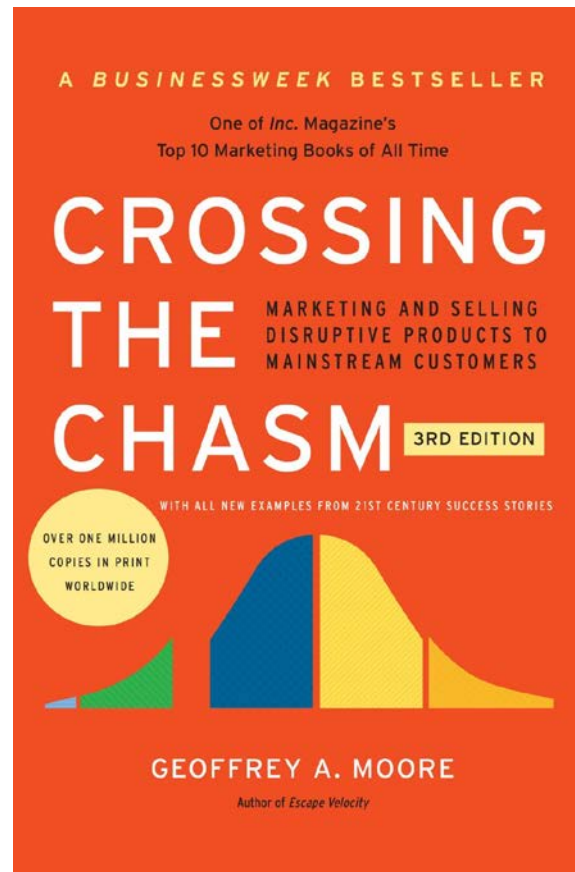
Alma (640) + WMS (386) = 1,026 (Next-gen ILS/LSP)

**Compare only 2 systems in the  
Library Services Platform Market to  
nearly 50 in the mature ILS market.**

**There's maybe a long way to go?**

# Geoffrey Moore's “Crossing the Chasm”

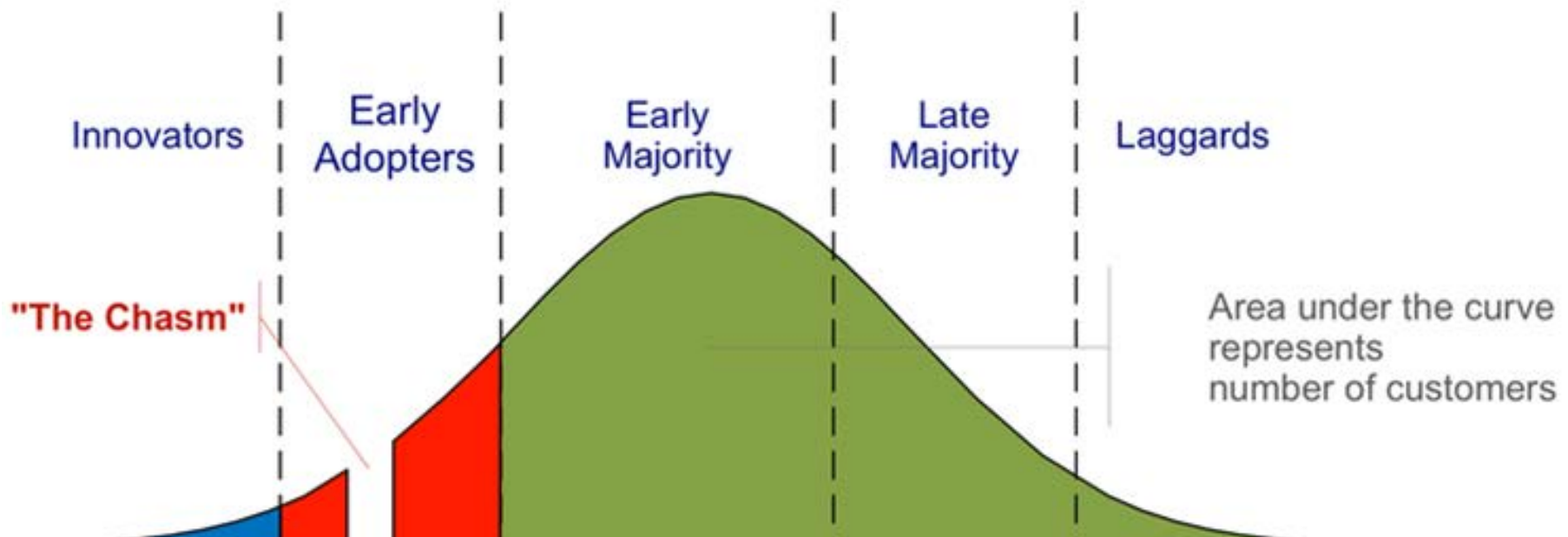
The industry standard for predicting technology adoption



# Moore's Technology Adoption Lifecycle for Library Services Platforms

摩爾的技術採納生命週期理論應用於圖書館服務平臺

Are you Innovators, Early Adopters, Early Majority or others?



Technology Adoption Life Cycle

<http://www.chasminstitute.com/METHODOLOGY/TechnologyAdoptionLifeCycle/tabid/89/Default.aspx>

# Moore's Technology Adoption Lifecycle for Library Services Platforms

摩爾的技術採納生命週期理論應用於圖書館服務平臺

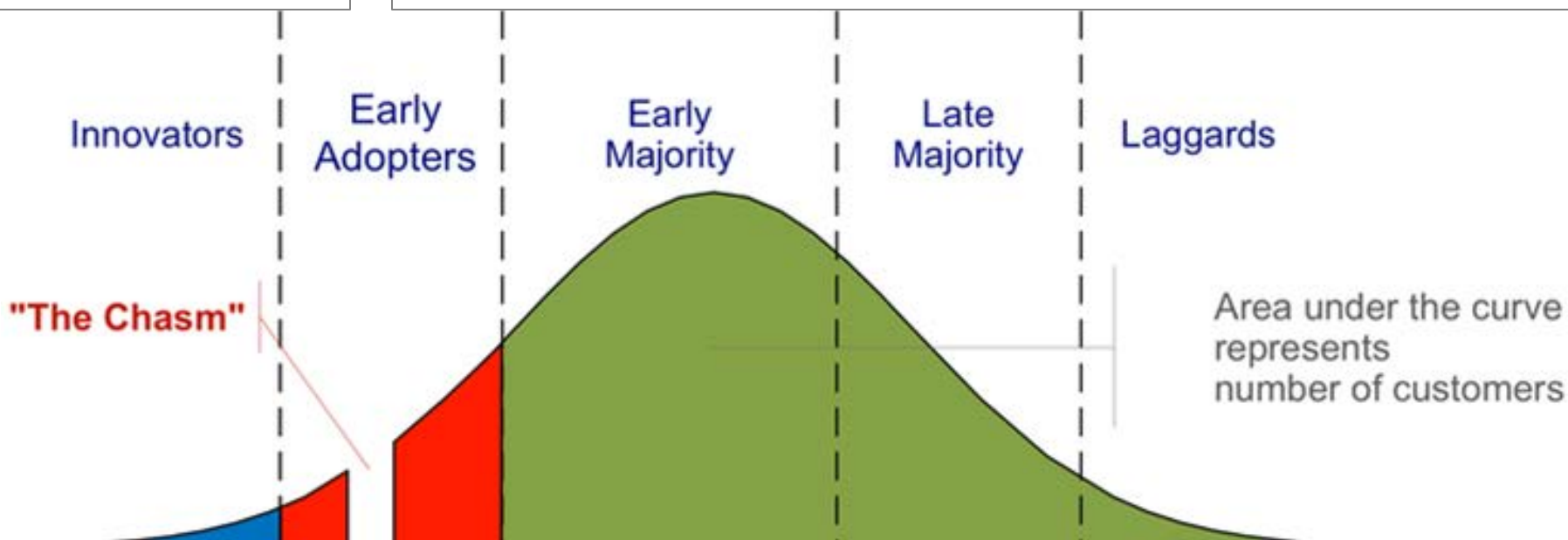
以國外主流系統廠商為例(2016年4月)

**1,000+**

Libraries using  
Alma/WMS

**10,000+**

Libraries still using Voyager, Aleph, Millennium, Symphony





# Moore's Technology Adoption Lifecycle for Library Services Platforms

摩爾的技術採納生命週期理論應用於圖書館服務平臺

情境一：

如果市場廣泛採納下一代系統...

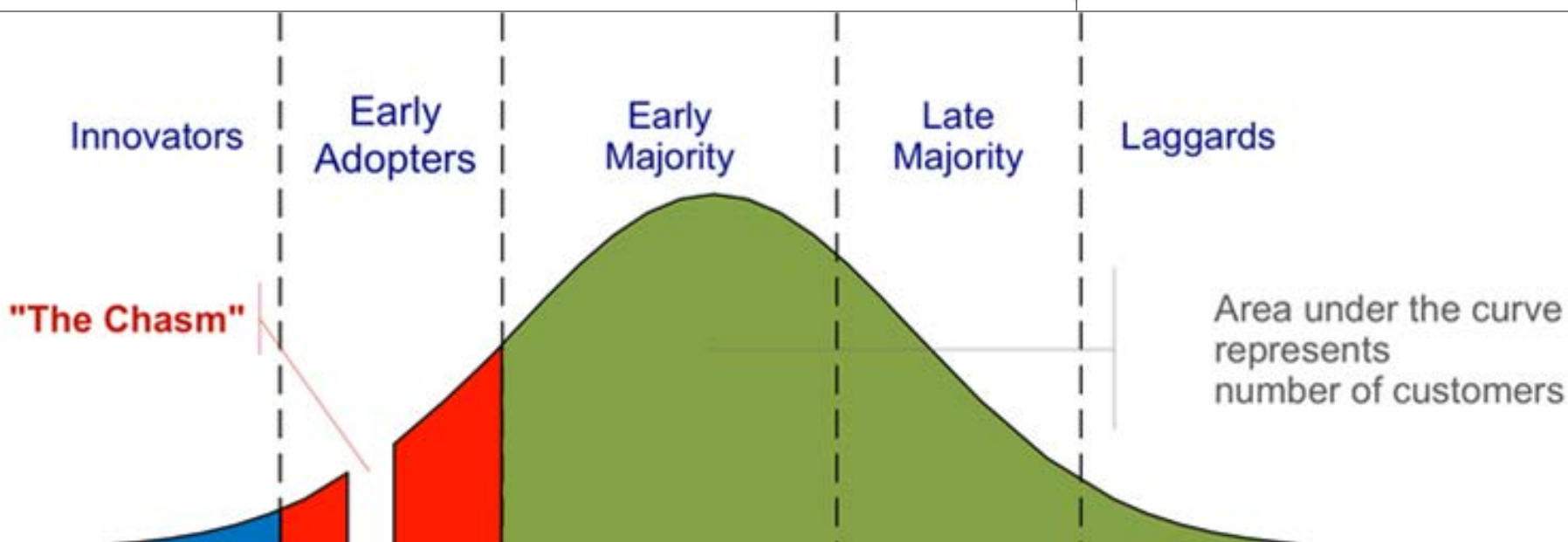
**November  
2025**

**10,000**

Libraries using a Library Services Platform

**1000+**

Libraries still using traditional ILS

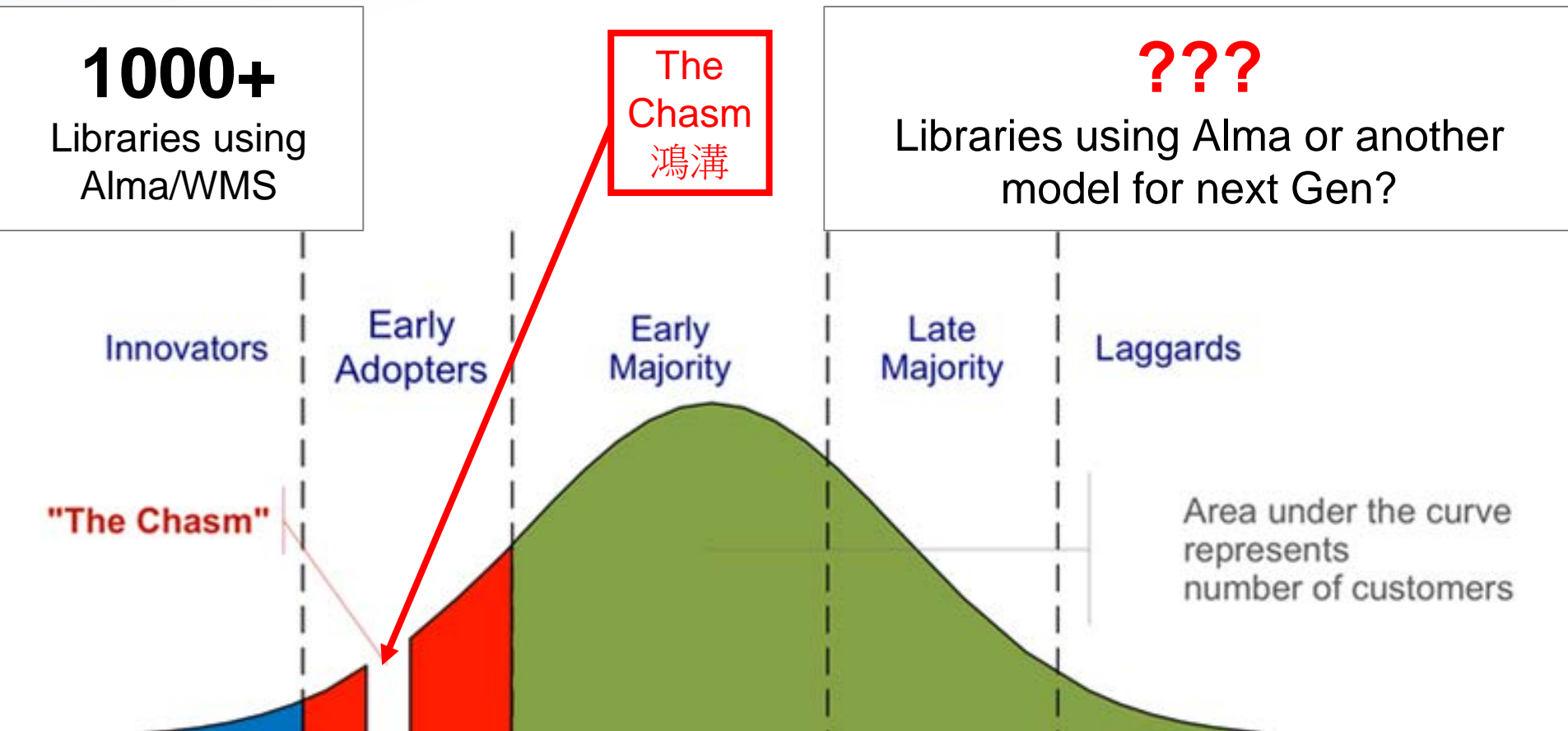


# Moore's Technology Adoption Lifecycle for Library Services Platforms

摩爾的技術採納生命週期理論應用於圖書館服務平臺

## 情境二

如果市場不接納，或許無法跨越鴻溝





“Libraries need the ability to set discovery and management strategies independently and expect these systems to have mutual interoperability.”

“圖書館需要相對獨立的探索發現服務和管理策略，並期望這些系統具有相容互通的能力。”

February 2015



“Libraries often have an interest in the ability to use their preferred discovery service regardless of the resource management platform in use.”

“圖書館希望選擇中意的探索/發現服務——無論他們所使用的是何種資源管理平台。”

February 2015



“...any unbreakable coupling between specific discovery services and resource management platforms imposes concerns for libraries.”

“...探索/發現服務和資源管理平臺之間任何的強制搭配會令圖書館感到擔憂。”

February 2015





# Timeline of EBSCO/Ex Libris Partnership

- 2000 – EBSCO databases as SFX targets
- 2000 – Integration with MetaLib for federated searching
- 2004 – Integration with Verde for e-Resource management
- 2010 – EBSCO databases loaded into Primo Central Index
- 2012 – YBP Integration into Alma Workflows
- 2015 – EBSCO subscription management in Alma
- 2015 – Direct Links to EBSCO FullText in Primo



# Summary: 13 Ex Libris/EBSCO integrations. Only one missing.

## Alma

- Order books and eBooks via GOBI
- Manage EBSCO subscriptions
- Add EBSCO databases as targets
- Use EDS as a front end

<https://developers.exlibrisgroup.com/blog/Integrating-with-Alma-s-Real-Time-Availability-and-Get-It>

## Primo

- Link directly to EBSCO full-text from search result

[Learn more here](#)

## MetaLib

- Browse and link to EBSCO databases or e-journals

<http://adat.crl.edu/platforms/about/ebscohost>

## SFX

- Add EBSCO databases as targets

[http://www.exlibrisgroup.com/de/category/SFX\\_FAQ](http://www.exlibrisgroup.com/de/category/SFX_FAQ)



# Why not Primo Central Index?

## EBSCO piloted PCI in 2010....

- Subject indexes were lost in the shuffle
- Usage of databases without full-text went down
- No strategy or resources dedicated to streamlining metadata quality
- To access preferred content, libraries must activate non-preferred content as well
- No roadmap for improving these areas



# 3 Ways for EBSCO customers to have their Metadata with Alma

## 1. EDS API

- ILS vendors including Ill and Sirsi Dynix. Works with their Discovery Solutions.

## 2. EBSCO Metadata in Primo Central

- 2-phased offer made in April 2014

## 3. EDS as front-end to Alma

- Full replacement for or complement to Primo, similar to partnership with OCLC.



# EBSCO的 ILS 策略夥伴



- 與超過60個夥伴單位共用 Metadata和技術。
- 大規模資助開源倡議(OS Initiative)
- 提供圖書館ILS選擇的自由

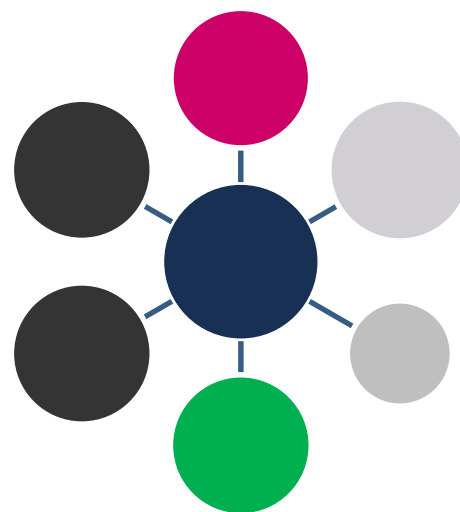
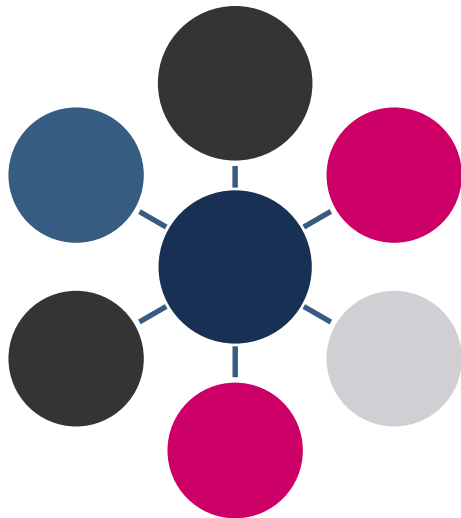
# All Companies Have Areas of Expertise

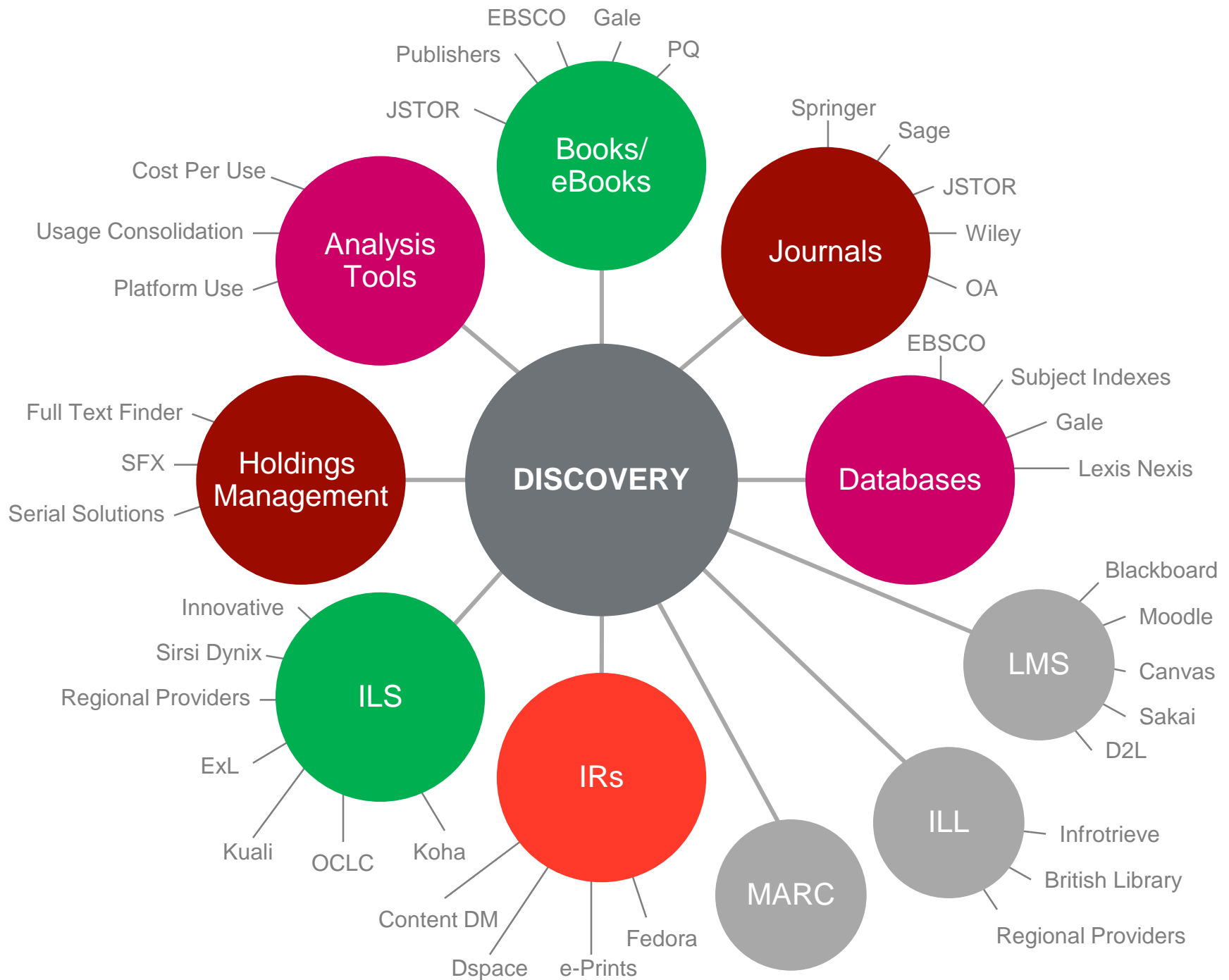
If the “metadata” from the open web is available to anyone, why don’t we all create our own better Google?





# Every Library Has a Unique Mix of Services





# EBSCO Open Platform

- **A complete open, interoperable infrastructure that:**
  - Enables library choice
  - Streamlines workflows
  - Optimizes user experiences
  - Maximizes budget

**EBSCO Open**

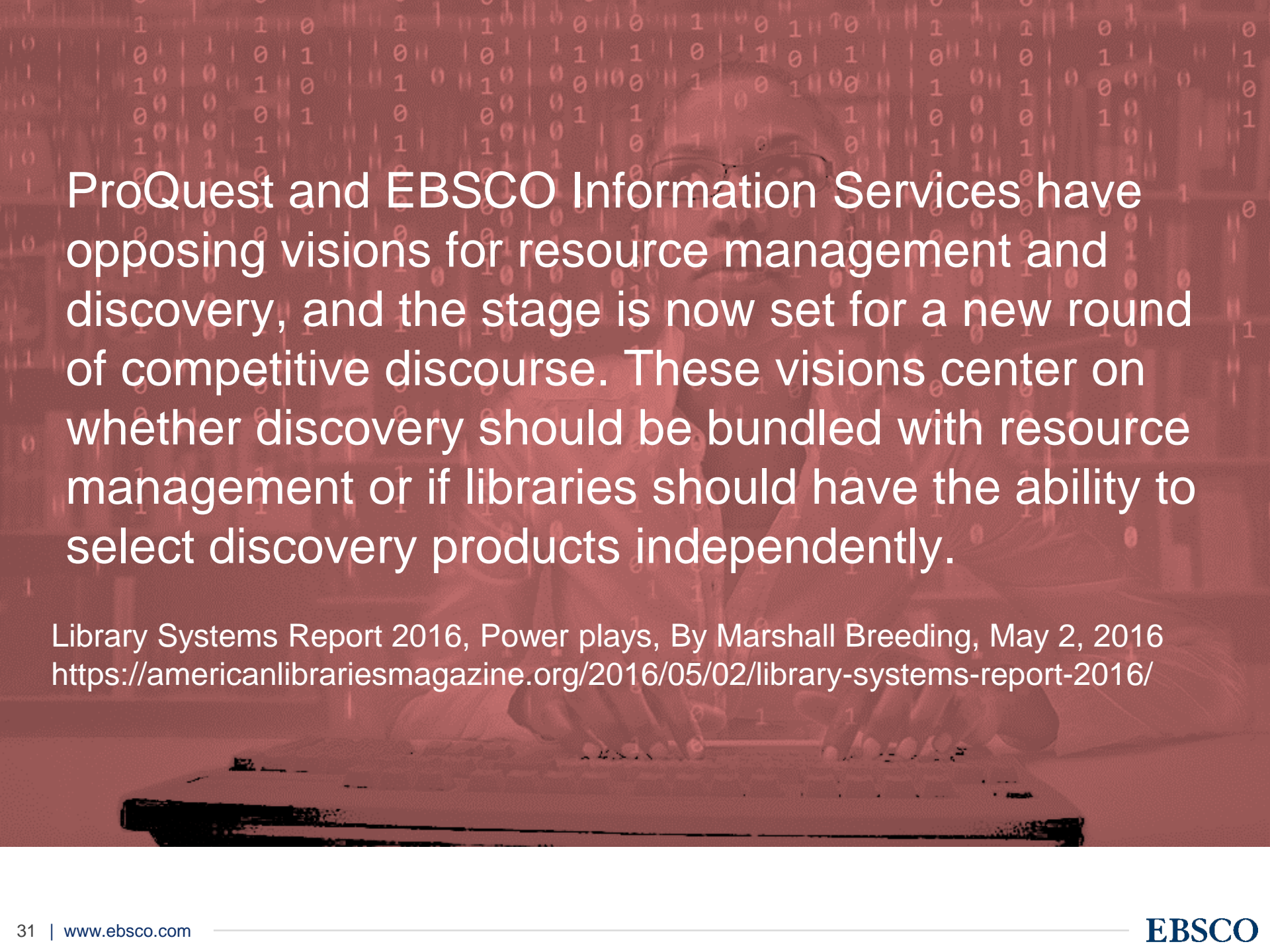
You choose.

***We optimize.***

# For libraries to **thrive** in the future, we must have an environment that:

- Fully supports library decisions (choice)
- Allows for best of breed (technically)
- Maximizes end-to-end library value

The library future  
is wide “Open”



ProQuest and EBSCO Information Services have opposing visions for resource management and discovery, and the stage is now set for a new round of competitive discourse. These visions center on whether discovery should be bundled with resource management or if libraries should have the ability to select discovery products independently.

Library Systems Report 2016, Power plays, By Marshall Breeding, May 2, 2016  
<https://americanlibrariesmagazine.org/2016/05/02/library-systems-report-2016/>



更多整合/併購?  
More consolidation?

另一個自動化系統?  
Another ILS?

新趨勢?  
A new way forward?

如何進行?  
What to Do?



# News

Kuali Home » Foundation » News » The Kuali Foundation and EBSCO Information Services - Partners in Discovery

[About](#)[Membership](#)[Operations](#)[Governance](#)[Financials](#)[License](#)[Security](#)[News](#)[Events](#)

Last updated: Tuesday June 25, 2013

## The Kuali Foundation and EBSCO Information Services - Partners in Discovery

Tuesday June 25, 2013

**EBSCO EXPERTISE ALLOWS  
LIBRARIES USING KUALI OLE TO  
INCORPORATE DISCOVERY INTO  
THE ILS IMPLEMENTATION**

[Email this page](#)[Print this page](#)[Get Kuali news via RSS](#)

**MORE INFORMATION?**

# Koha Receives Massive Support from EBSCO for Enhancements to Its Web-Based, Open-Source ILS

EBSCO Support and Funding Will Ensure the Long-Term Viability of Koha

**ROME** — February 11, 2015 — Koha is an ILS created by librarians for librarians. [EBSCO Information Services](#) is a family-owned company dedicated to solutions that bring real improvements to libraries. Together, the two are working to provide a viable web-based, open source ILS for libraries of all types. Koha libraries reached out to EBSCO for support of some important projects, and EBSCO agreed to partner to accomplish the following for Koha:

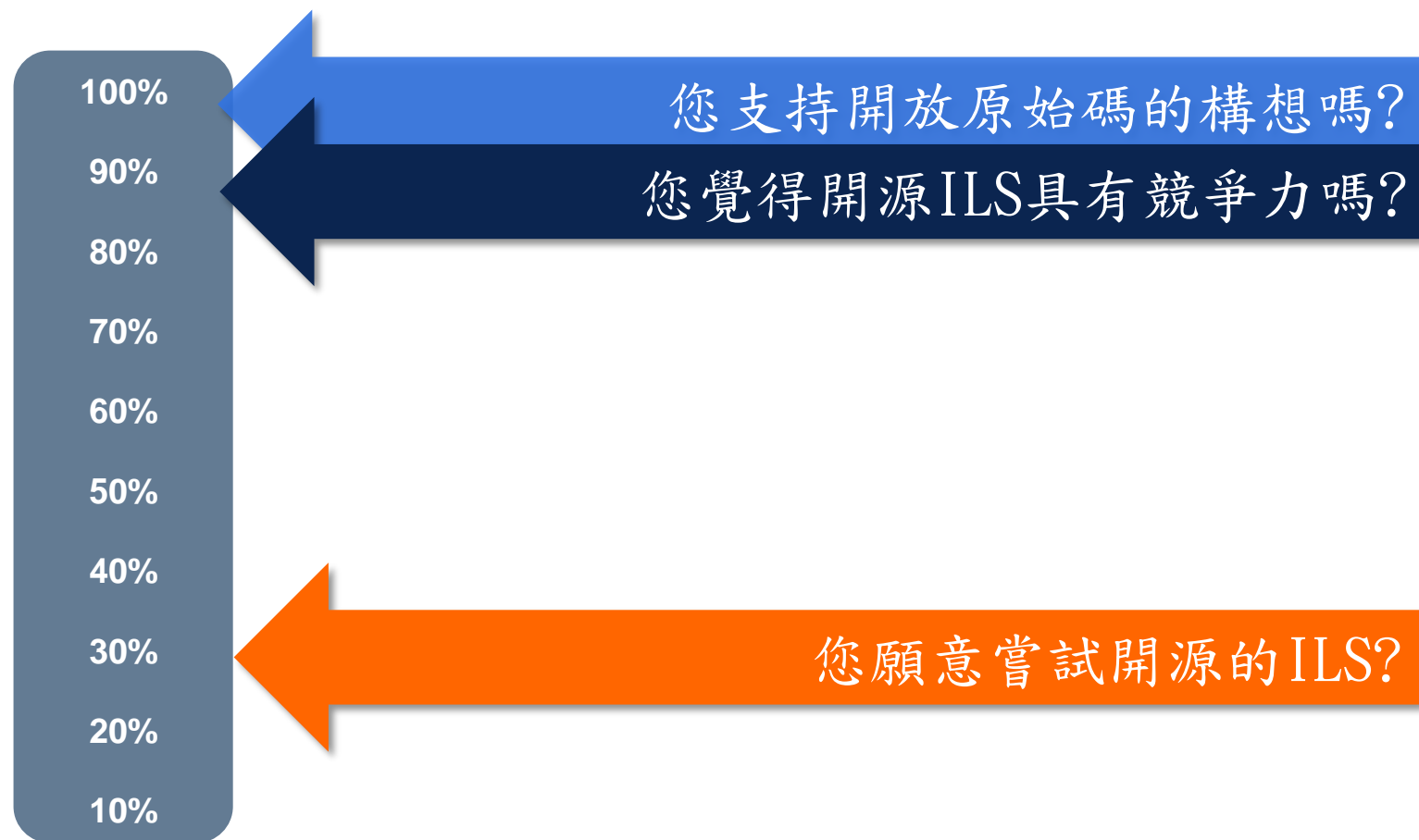
- Strategic upgrade of Koha's core full-text search engine technology to ElasticSearch; ensuring long-term viability
- Increased functionality and accuracy of facets
- Development of a browse function (author, title, subject, call number)
- MARC to RDF crosswalk enhancing capability of linking to online data repositories (linked data)



"EBSCO is the logical partner for such an endeavor. They are powerful advocates of both open source and open access. The Koha community is excited to have their involvement and strong support."

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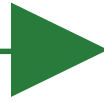


## 開放原始碼的市場調查 Open Source market research



開放原始碼(開源軟體)

Open source



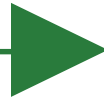
集體創新

共同參與設計與規劃

Library participation

商業化支持

Commercially  
backed

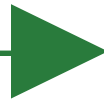


更快能完成研發並投  
入市場

Speed to market

投資效益

Investment



大幅地降低圖書館的  
花費與投入時間成本

Lower cost

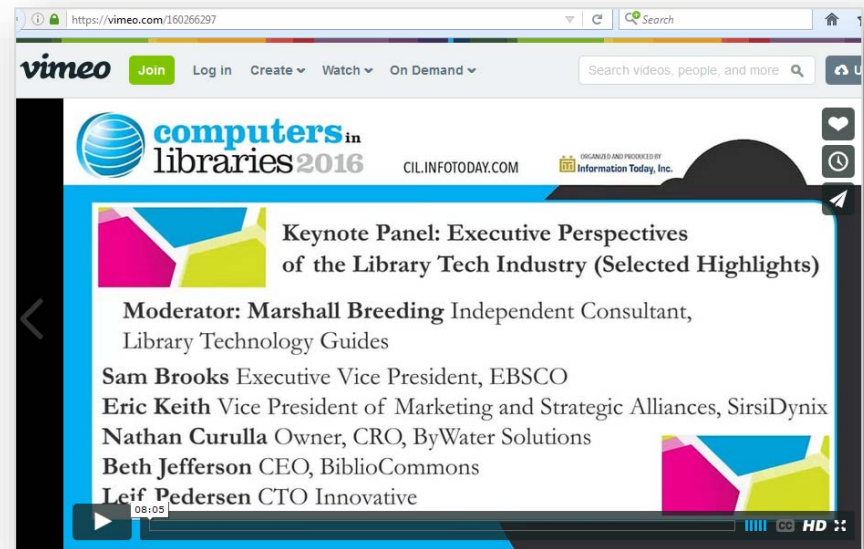
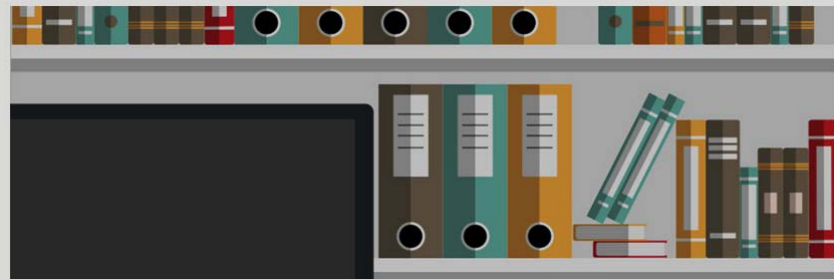
<http://americanlibrariesmagazine.org/2016/04/22/ebsco-kuali-open-source-project/>

By **Marshall Breeding** | April 22, 2016

## EBSCO Supports New Open Source Project

Software for academic libraries will be developed collaboratively

By **Marshall Breeding** | April 22, 2016



## UKSG Panel Discussion

Redefining the Integrated Library System

re, 11 April 2016, 5:00-6:30pm

**EBSCO**

**Michael Winkler**, Managing Director - OLE

**Ken Chad**, Director, Ken Chad Consulting

**Sebastian Hammer**, Co-Founder, Index Data

**Neil Block**, VP Open Source Innovation, EBSCO



**Index Data**

@indexdata



Following

Watch Sebastian's talk Constructive disintegration/re-imagining the library platform as microservices at #code4lib:



code4lib 2016 Day Two: Afternoon

youtube.com

Conversations  
with library  
thought leaders  
have begun  
圖書館思想領袖間  
對話已經開始

**EBSCO**

# 新一代圖書館系統/服務平台的 真正設計者？

Who is actually designing the next  
generation of library systems?



# ANTIQUE FIXTURE 古董

Commercial LSPs that are all-in-one systems. Next-gen?

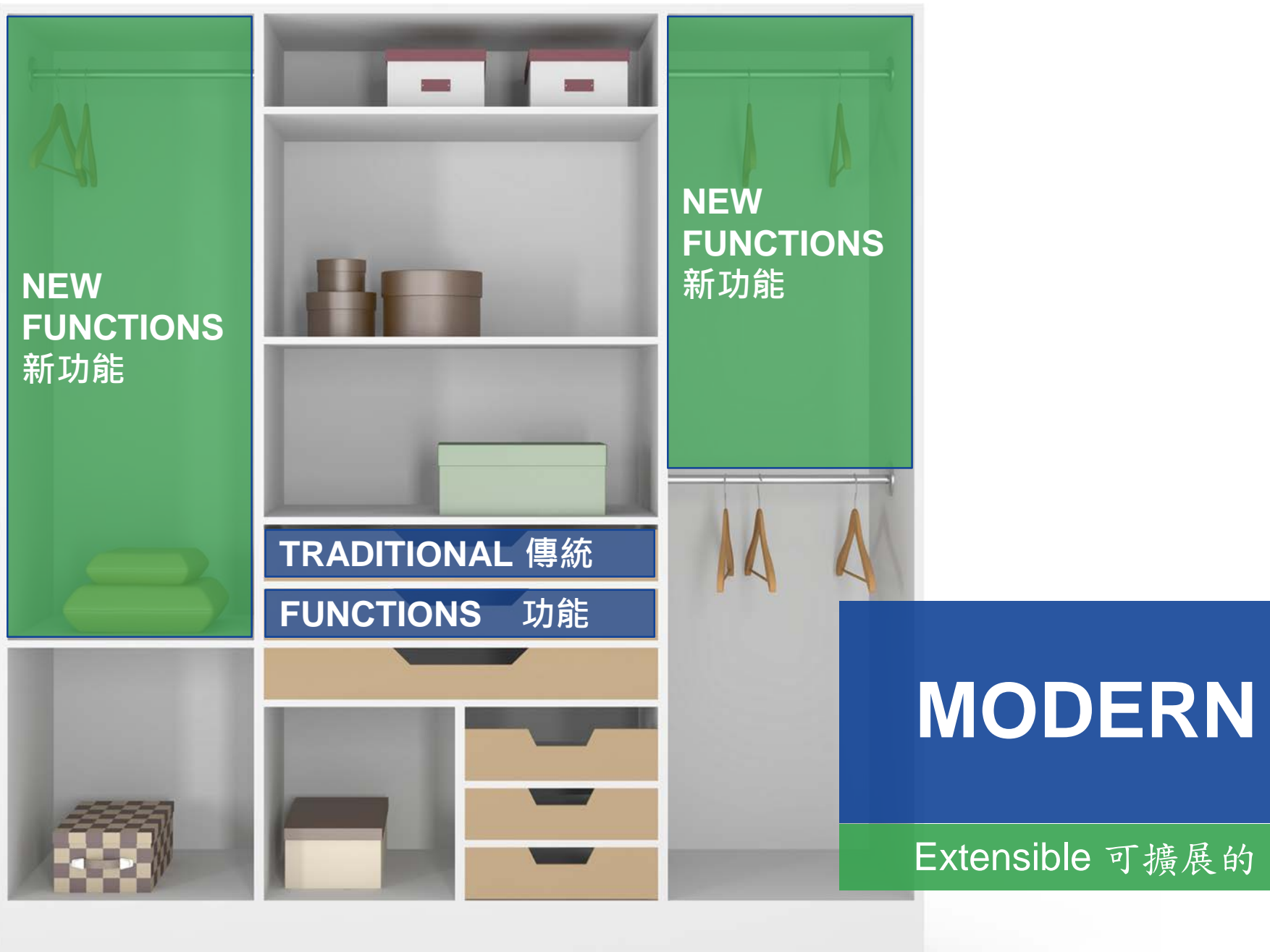
Discovery (探索/發現)

Circulation (流通)

Acquisitions / Serials  
(採訪/連續性出版物)

Cataloging (編目)

Reporting (報告)







**IN CONCLUSION...**



**Do we need to look beyond  
the LMS/ILS, beyond the  
library services platforms  
and look at a wider library  
systems ecosystem?**



# FOLIO

*The Future of Libraries is Open*

# EBSCO

THANK YOU !  
QUESTIONS ?

公丕儉



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